

39.629

marks submitted

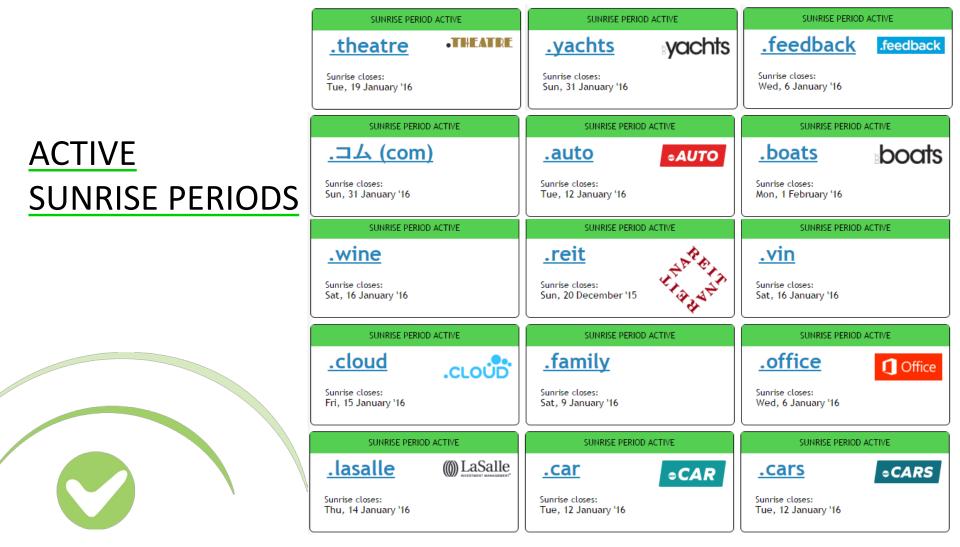
45,79% submitted for multiple years

80,66% registered by agents

93,30% are verified







For more information on Sunrise Launches visit:

http://sunrise.clearinghouse.org

<u>AWAITING</u> <u>SUNRISE PERIODS</u>



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Drive your brand™

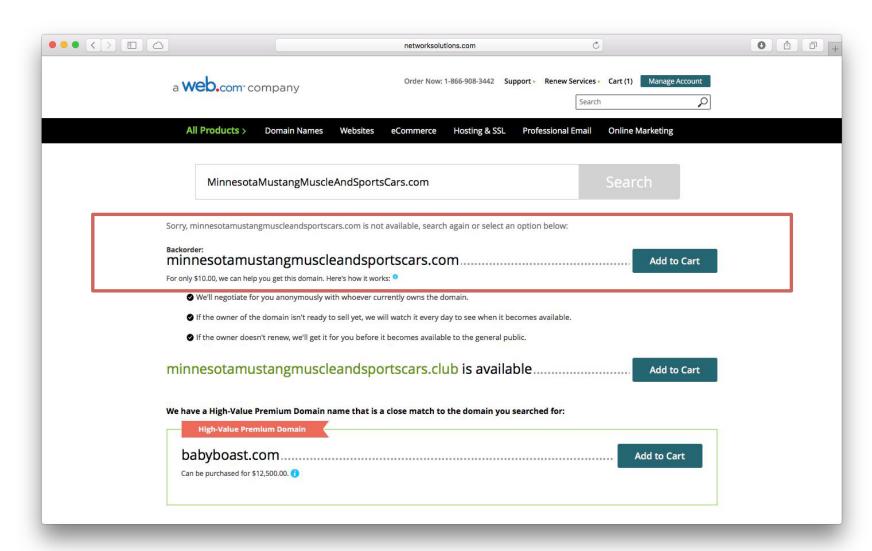
Brand Protection Overview

Shayan Rostam
Global Director of Registry Operations

The old domain landscape

- There are nearly 300 million domain names registered worldwide, with millions more being created every month
- According to Gaebler's study, "Does Domain Length Matter?," the top 25,000 most popular websites are 8 characters long, on average
 - The average .com domain consisting of the the word "car" or "auto" is
 13 characters long
- In the past 12 months, 2-letter .com domains have sold for over \$1.5MM and 3-letter domains have sold for over \$50,000
 - Regardless of character length, all .Cars, .Car, and .Auto domains will cost the same standard registration fee, including LA.Cars, SF.Auto, etc
- Cars, .Car, and .Auto present a unique opportunity for dealerships and other automotive businesses to secure more relevant and memorable web addresses

The old domain landscape





What is .Cars?

- Introducing .Cars, .Car, and .Auto: the complete line of new domains developed specifically for the automotive industry
- .Cars, .Car, and .Auto represent the first and last expansion in naming for the automotive industry
- These exclusive namespaces allow your clients to position themselves as forward-thinking premium brands
- This portfolio of domains can be used to create uniformity in branding and marketing for your clients' entire dealer groups:
 - Dealer group portal
 - Dedicated brand showrooms & product sites
 - Promotional & regional lead generation sites
 - Service & financing microsites
 - Events & other initiatives



Why .Cars?

- Dealers often have limited domain name options and have had to settle on three or four-word domains because their first choice was already taken
- Even OEMs like Nissan and Tesla don't own their .com
- With the rise in mobile internet usage, there is a growing need for short and relevant domains that customers to recall and type in (ex: LucraCars.com vs. Lucra.Cars)
- Geographic possibilities provide dealers with new opportunities to acquire customers via search engine (ex: BayArea.Cars, LA.Cars, PhillyUsed.Car, FL.Auto)
- Domains can also be used to track different campaigns, engage with customers, and drive them back to dealership lots (ex: HolidaySale.Auto, ModelUnveiling.Car)



Recent .Cars / .Car / .Auto registrations

- OEMs
 - Bentley / BMW / Volvo / Rolls-Royce

DS.Car / Citroen.Cars

Honda / Lexus / Toyota

Smart.Car

- Mini.Car / MiniCooper.Cars
- AMG.Auto / Mercedes.Car / Mercedes-Benz.Cars
- Suppliers
 - Brose
 - Cora.Auto (Cora-Auto.fr)
- Services
 - Ally.Auto (Ally Financial)
 - Cornhill.Auto / HomeAndLegacy.Cars (Allianz Insurance)
 - Geico, Auto / AXA, Auto / StateFarm, Auto



.Cars for dealers

- Dealers can create a powerful and cohesive marketing statement by leveraging concise and predictable domains for their entire dealer groups:
 - DealerGroup.Auto: dealer group portal
 - DG.Auto: dealer group upgraded domain
 - Dealership.Cars: dealership brand website
 - CityName.Cars: geographic lead generation site
 - MetroArea.Cars: greater geographic lead generation site
 - Slogan.Auto: branded call-to-action
 - DealerService.Cars: service & repairs
- Advise your clients to register their .Cars domains NOW

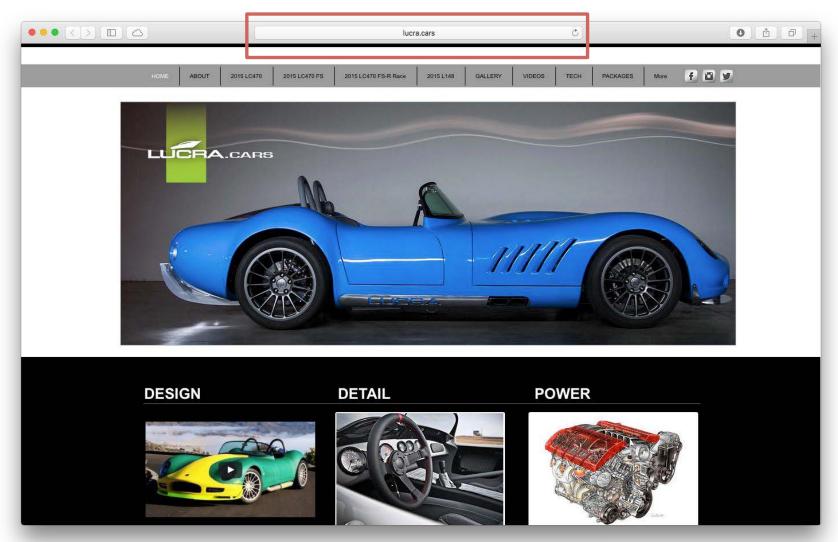


.Cars for manufacturers

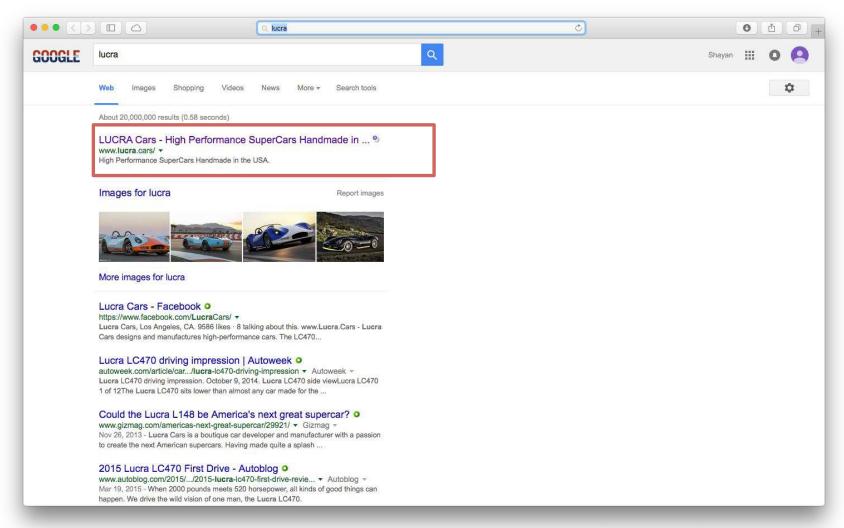
- OEMs can use .Cars domains for their entire product lines:
 - Audi.Auto (Global brand portal)
 - Audi.Cars (US homepage)
 - A3.Cars, S4.Cars, RS5.Cars, A6.Cars, A7.Cars, A8L.Cars, R8.Cars, TT.Cars
 - Q3.Auto, Q5.Auto, Q7.Auto
 - AudiConcept.Car, etron.Cars, Diesel.Cars
- These memorable domains may be used as call-to-actions in worldwide advertising and paired with matching social media handles



Lucra. Cars rebranding



Lucra. Cars ranking

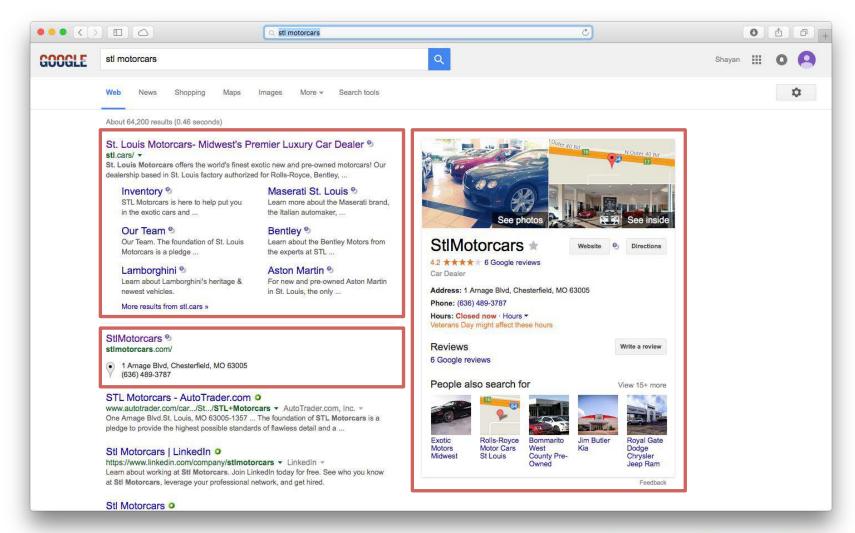




STL.Cars rebranding



STL.Cars ranking





STL.Cars marketing



STL.Cars testimonial

"Ican't think of a better or clearer domain name for my dealership than STL.Cars. It's short, memorable and relevant to my business, geography, and industry.

The transition from STLMotorcars.com to STL.Cars by the Cars Registry whiteglove team was extremely simple, and I was also able to maintain my search engine ranking, SEO, and emails in the process.

Buying the .com version of STL would have cost hundreds of thousands of dollars and STL.Cars works exactly the same way but looks better in advertising. I got a better looking name for less money and used the savings over securing the .Cars equivalent, to market my new website on duPont REGISTRY."

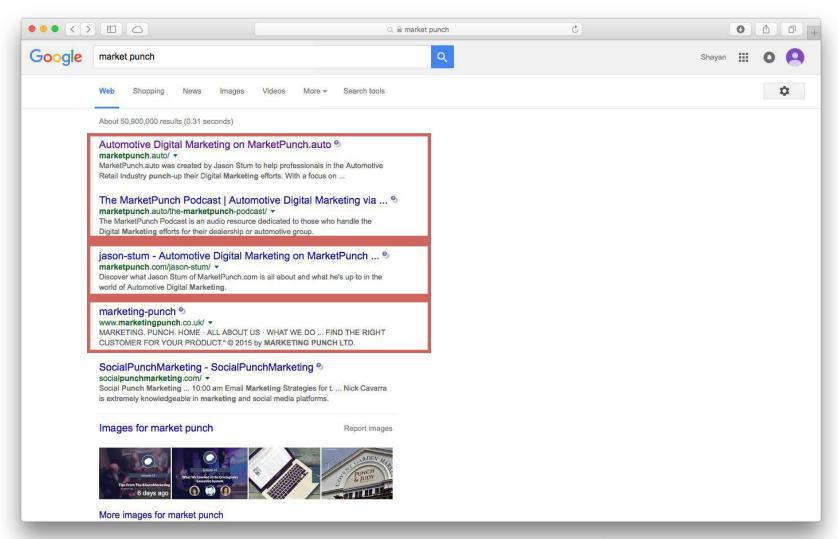
Graham Hill, Dealer Principal, St Louis Motorcars



MarketPunch.Auto rebrandring



MarketPunch.Auto ranking

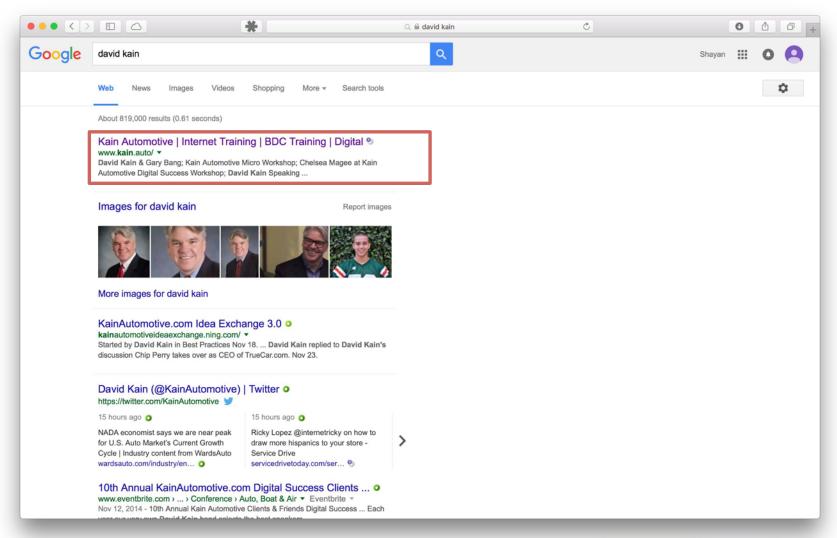




Kain.Auto rebranding



Kain.Auto ranking





Stake your claim





Notify your clients NOW

- Sunrise Period: December 9, 2015
 - Trademark-exclusive registration period available to registered brands
 - Trademarks must be registered in a special clearinghouse (TMCH) to qualify
- Early Access Period (EAP): January 12, 2016
 - Public priority registration period
 - Opportunity to secure trademark variations, slogans, generic keywords
 - One-time premium fees apply
- General Availability: January 20, 2016
 - Open to the general public

Reports for your clients with tailored domain suggestions are available upon request

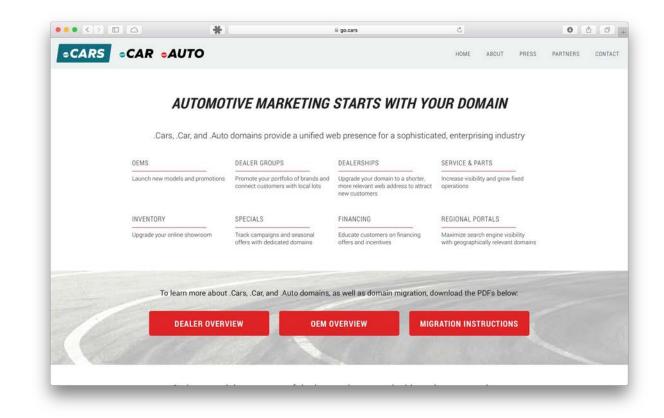


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CLEARINGHOUSE



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